



Hot Tips

fall 2022

from **P. Gagnon & Son, Inc.**

PERSONALLY SPEAKING

oil and propane prices: what now?

Dear Friends,

Spurred by persistent supply issues, market speculation and fuel disruptions caused by the war in Ukraine, **all energy prices have surged this year.**

However, propane customers can take some comfort in the fact that their fuel price has increased **less** than other energy sources—and, as I write this, propane prices have actually remained pretty stable in recent months. Propane is a U.S.-produced fuel. While it's not totally insulated from global-driven market fluctuations, it's generally more stable, price-wise, than other fuels.

But there is reason to be hopeful about heating oil prices as well. Just as constrained supply and increased demand caused upward movement on prices, a reversal seems to be in the early stages as we go to press.

An uptick in production, combined with lower demand driven by worry over



Mark Gagnon

inflation, has led to slightly lower prices. As the saying goes, what goes up, must come down.

Some people, however, still think that local fuel companies like ours make out like bandits when energy prices are high. They are probably the same people who believe that their local grocer is getting rich because of higher coffee prices.

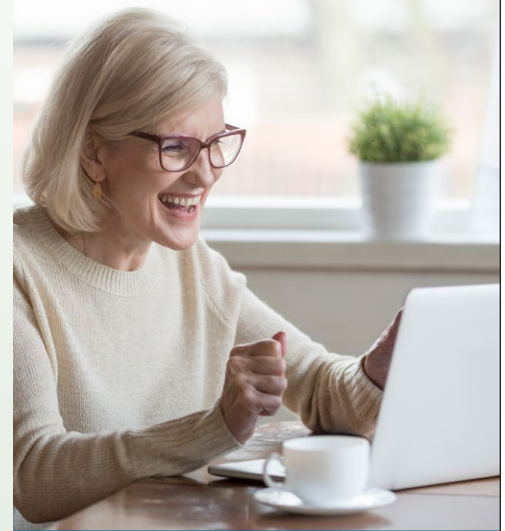
Well, it doesn't work that way, and let me assure you, no one will be happier than all of us here when prices finally return to normal levels.

If you have questions or concerns about your upcoming fuel bills, please get in touch with us sooner rather than later. We are more than willing to work out a solution and help you to navigate this winter with a little less worry.

Warmly,

Mark Gagnon,
President

now is the time to cut winter payments in half



If you haven't already enrolled in our monthly payment plan **SimplePay**, now is the time to do so. You can join right now at absolutely **no cost**. The sooner you join, the **lower** your monthly payments will be.

This plan will take away a lot of stress. Instead of paying for all your fuel in just four or five months, you can spread the cost over the entire year. As a result, you effectively **cut your winter payments in half**.

Simply call our office, and we will be able to tell you what your monthly budget payment will be for the 2022-23 heating season. Once enrolled, you can stop fretting about getting big delivery bills this winter.

WIN \$500 worth of gasoline!

How would you like to pull into your local gas station and get a FREE fill-up — over and over again? You can do just that if you win this timely prize: **\$500 worth of gift cards** that you can redeem at your favorite gas retailer. **Three winners will be chosen!**

Read this newsletter and answer the questions at PGagnon.com/contest to enter. All entries received by **1/19/23** with the correct answers will be entered into a drawing for a **\$500 gift card!**

No purchase necessary. A purchase will not improve chance of winning. See enclosed card for details

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use less energy, save more money

With energy prices still high and inflation rates hammering our wallets, most people want to save money at home wherever they can.

The **BEST** way to beat high energy prices is to upgrade your system. If your furnace or boiler is more than 15 years old, you are missing out on highly efficient new technologies that can save you a lot of money!

We have an incredible installation team that can usually upgrade your system in a day. Your house will be more comfortable, and we guarantee all of our work. Plus, rebates and financing are available this fall to make your purchase affordable.

Beat the rush before it gets really cold. Contact us today for a free estimate.



no shortage of fuel with us

With supply chain problems and product shortages still in the news, some customers have asked us if we have enough heating fuel to keep them warm this winter.

Fortunately, this situation hasn't affected our supply of heating oil or propane. We maintain our own secure fuel storage facilities and have solid relationships with reliable suppliers.

So, rest assured, we'll always have enough heating fuel on hand, no matter how cold it gets. As we've done for many years, we will deliver fuel, comfort and peace of mind to you.



P Gagnon & Son, Inc
Your Comfort is Our Concern

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please keep us in the loop

If you're getting automatic deliveries, please let us know now if your heating patterns have changed. Variations in the number of people in your household, your work schedule and other factors can have an impact on your fuel usage.

We need to know so we can adjust the timing of your deliveries to reflect your increased or decreased need for fuel.

This will help us deliver your fuel when your tank is about a quarter full—no worries, no run-outs and no extra cost to you.

If you want to start getting automatic deliveries, please let us know.



happy trails, Liz!

Liz Bowden, our office manager, is retiring at the end of November after 33 years of service with us. How time flies!

"I absolutely loved working for a family-run company," she says. "I always felt wanted, needed and appreciated."

Liz plans to stay busy visiting with her two adult children, five grandchildren and two great-grandchildren.

She is also a voracious reader who loves to travel, with Hawaii and Ireland being two of her most memorable trips. But now she is planning another one: the Grand Canyon.

"I want to see more of the American West, and to me, that's the place to go first."



Liz Bowden
Office Manager